

March 20, 2025

**NOTICE**

This is to inform all the students that **Shubhashish Homes** will be conducting its **Placement Interview** for the students of IISU.

<p><b>Company Profile</b></p>	<p>Shubhashish Homes, the real estate gem within our illustrious Shubhashish Group, represents a vision turned into reality. With a four-decade legacy of trust, we embarked on a journey to craft not just homes but state-of-the-art living experiences. Our core values, rooted in "Ethics First, Innovative, Nature-Friendly, Spread Happiness, and Be Positive," shape communities that harmonize with nature's beauty.</p>
<p><b>Job Profile – Placement</b>  (Only for MBA)</p>	<p><b>Sales (Real Estate)</b></p> <ul style="list-style-type: none"> <li>• Assist the sales team in lead generation &amp; client interaction.</li> <li>• Support in organizing site visits &amp; follow-ups.</li> <li>• Maintain and update sales records &amp; CRM systems.</li> <li>• Coordinate with internal teams for smooth deal closures.</li> <li>• Build strong relationships with potential buyers.</li> <li>• Stay updated on real estate market trends.</li> <li>• Excellent communication &amp; interpersonal skills.</li> <li>• Basic knowledge of sales &amp; marketing concepts.</li> <li>• Proficiency in MS Office.</li> <li>• Eagerness to learn &amp; grow in real estate.</li> </ul>
	<p><b>Customer Delight Officer (Real Estate)</b></p> <ul style="list-style-type: none"> <li>• Assist in ensuring a seamless customer experience pre/post-sales.</li> <li>• Handle customer queries and provide timely resolutions.</li> <li>• Support in managing client documentation &amp; handover processes.</li> <li>• Gather customer feedback and suggest improvements.</li> <li>• Coordinate with internal teams for issue resolution.</li> <li>• Support the team in event management.</li> <li>• Strong verbal &amp; written communication skills.</li> </ul>

	<ul style="list-style-type: none"><li>• Customer-oriented mindset with problem-solving abilities.</li><li>• Proficiency in MS Office.</li><li>• Positive attitude &amp; willingness to learn.</li></ul>
<b>CTC</b>	The salary ranges from 3 to 4 LPA and may increase based on the interview performance
<b>Location</b>	Jaipur

**Link to register:** <https://forms.gle/4bxfBySBaY73t8LF9>

Last date of Registration – March 21, 2025



**Neha Choudhary**  
Placement Officer